

We are a leading company in the development and manufacture of high-quality pharmaceutical testing equipment. As an international group of companies, we market our system solutions and the corresponding services around the world with a great deal of success.



To strengthen our dynamic and highly specialised team at our HQ in Aesch (Switzerland), we are looking for a

## Junior Business Development Manager / Project Manager IT (m/f/d, 80-100%)

### Your Challenge

- Learn and master the SOTAX portfolio of data management solutions to address customer business challenges as a sales specialist for defined products
- Interdepartmental coordination of all actions necessary to guide complex sales projects from A-Z
- Partner with customer project teams to understand business objectives and integration requirements using both business and technical skills
- Collaborate with development teams to ensure the customer needs and requirements are implemented efficiently with a minimum of correction loops
- Thorough documentation of all project steps to ensure transparency and information flow across departments
- Travel for pre- or post-sales activities in EU around 20 % normal working time with occasional overnight stays

### Your Profile

- Degree in Computer Science, Computer Programming, Information Systems, or related IT field
- Experience in: Networks, Citrix, Remote Installations
- Experience as a user of the SOTAX data management solutions is a distinct advantage
- Proficient in English language, both verbal and written. Proficiency in German language is a clear advantage and any additional European language is of advantage
- Excellent written and verbal communication skills with the ability to present complex technical information in a clear and concise manner to a variety of audiences, both internally and to potential customers
- Excellent problem-solving and coordination skills
- Ability to handle multiple tasks / projects in parallel as well as to adapt to priority changes

### Your Prospects

- A family corporate culture with a flat hierarchy
- Independent, self-initiative work in a lively international environment
- Competitive employment conditions

### Interested?

We look forward to your convincing email application in English – please send your complete documents to:

Human Resources | [hr@sotax.com](mailto:hr@sotax.com)  
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